



THE HIRE TALENT
A TALENT ASSESSMENT COMPANY

Interview Questions Quotations

*Assist with the development of
pricing and quoting on
various projects.*

Analyzing Data and Problem Solving

- Why are you interested in pricing and quoting?
- Tell me about the most complicated quote you've worked on.
- What process do you use to develop a price?
- Provide some examples of data you have gathered to prepare a cost estimate. How did you decide what was important?
- Tell me about a time when you worked in a situation where the rules and guidelines were not clear? How did you react?
- What are common metrics you use in your estimates?
- How do you ensure accuracy in your work? What is your quality control process?
- What are the most important factors that affect overall costs?
- Tell me a time you made a mistake. What did you learn?

Organization

- How do you keep track of project details?
- What does being detail oriented mean? Would you describe yourself this way?
- What do you do when you have a tight deadline and multiple projects to finish?
- What do you do if you realize you won't meet a deadline?

Teamwork and Communication

- Can you tell me about a time when you had a conflict with a team member and how you ended up finding a solution?
- What is the most effective way you have found to engage stakeholders where you have to convince people who do not work for you to provide information?
- How do you decide what information is important to share and how do you disseminate this information to other people?

Technology

- Which software tools or systems have you worked with?
- What functions do you find most useful?
- What kinds of data and technical information do you review?
- What information can you gather from an engineering drawing?

Hire A-Players Every Time You Hire

BOOK YOUR FREE DISCOVERY CALL

“I feel as though I have a ready consultant on my shoulder ready to assist and discuss with me any difficult choices that result from the results of the testing. They have this area nailed, and I am very satisfied and content with the system.”

“All of the people I have hired since going through the FACT-based Hiring System have been my top performers. The system has greatly improved my team!”

“I love the performance management software! It allows me to keep track of all my hires and their metrics in one place! We have been able to push our hiring process faster than ever before!”

[Scheduling Link](#)